

FEDERAL AND STATE HELP

THE CONTINUATION OF A COMPENDIUM

OF FUNDING SOURCES

**LEVINE
KATZ
NANNIS +
SOLOMON, PC**

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United States Small Business Administration

WEB SITE FOR ENTREPRENEURS IS

http://www.sba.gov/starting_business/index.html

WEB SITE FOR LENDING PROGRAMS IS

<http://www.sba.gov/financing/index.html>

[7\(a\) Loan Program](#)

[Disaster Recovery](#)

[CDC / 504 Program](#)

[Micro-Loans](#)

SMALL BUSINESS INVESTMENT COMPANIES

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SBIR/STTR Participating Agencies

**WEB SITE ADDRESS AT SBA FOR
THE AGENCIES' SBIR LINKS:**

http://www.sbir.gov/federal_links.htm

DOD

HHS

NASA

DOEnergy

NSF

USDA

DOC

EPA

DOT

ED

NIST

DOEducation

DHS

INNOVATION DEVELOPMENT INSTITUTE

WWW.INKNOWVATION.COM

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MASSACHUSETTS TECHNOLOGY DEVELOPMENT CORPORATION

Jerry Bird

40 Broad Street
Suite 818

Boston, MA 02109

Tel: 617.723.4920

Fax: 617.723.5983

www.mtdc.com

NORMALLY FILLS A GAP IN A VENTURE ROUND

MASSACHUSETTS BASED COMPANIES

\$250,000 - \$500,000

NORMALLY DO SEED AND FIRST ROUND FINANCING

RECENTLY RECEIVED AN ADDITIONAL \$5 MILLION FROM STATE

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The Property and Casualty Initiative

211 Congress Street,
4th Floor Boston, MA 02110
Tel: 617-723-7878
Fax: 617-723-4411

ESTABLISHED IN 1999

SERVES MASSACHUSETTS COMPANIES

LOAN OF \$250,000 - \$5,000,000

CAN BE SUBORDINATED TO OTHERS

LEND TO SMALL BUSINESS AS ONE OF ITS CORE TARGETS

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Massachusetts Growth Capital Corporation
529 Main Street
Schrafft Center Room 1M10
Charlestown, MA 02019
(617)523-6262
www.massgcc.com

**SMALL AND MEDIUM MASSACHUSETTS MFGRs
(AND OTHER VALUE ADDED BUSINESSES)
TERM LOANS AND WORKING CAPITAL LOANS
WILL TAKE A SUBORDINATED POSITION
WILL REQUIRE PERSONAL GUARANTEES
CONTRACT AND PURCHASE ORDER FINANCING
GUARANTEES OF DEBT
TARGETED TECHNICAL ASSISTANCE-50% PAID BY MGCC**

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1000 Winter Street, Suite 2900
Waltham, MA 02451
(T) 781-373-7777
(F) 781-622-1530
www.masslifesciences.com

PROGRAMS:

SMALL BUSINESS MATCHING GRANT PROGRAM
COMPETITIVE PROGRAM
UP TO \$500K MATCHING FUNDS
PHASE II OR POST PHASE II FUNDS

LIFE SCIENCE ACCELERATOR PROGRAM
LIFE SCIENCE COMPANY
UP TO \$750K
5 YEAR TERMS PAYABLE UPON \$5M FINANCING
10% INTEREST
WARRANT COVERAGE

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Contact Us:

Abigail A. Barrow, Ph.D., Director
Massachusetts Technology Transfer
Center
333 South Street
Fourth Floor
Shrewsbury, MA

617-774-455-7277 (phone)
www.mattcenter.org

Created in 2004 by the Economic Stimulus Package

Mission is to support technology transfer activities between research institutes and companies in Massachusetts.

Provides Technical Assistance in conjunction with MTDC

Can provide \$40,000 grants through Mass Clean Energy Center to –
Fund researchers at universities
Move their inventions to development
Development of the feasibility in specific industry applications

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Contact Us:

Patrick Cloney, Exec Director
55 Summer Street
9th Floor
Boston, MA 02110

617-315-9355
www.masscec.com

Various projects centered around Clean Energy

Dealings with ARPA-E program

Supplementary Funds

An array of programs that may be reachable by Clean Tech entrepreneurs

The web site is expansive and covers a number of programs that may be relevant to your growth

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**500 Edgewater Drive, Suite 555
Wakefield, MA 01880
Tel: 781-928-1100 | Fax: 781-928-1101**

**Carol Cedrone Brennan
450 Memorial Drive, Suite 400
Chicopee, MA 01020
(413) 592-2732
Fax: (413) 592-0973**

BDC Direct Loans

Carol Fleit Cipriani, 781.928.1100 x104

Loans from \$500,000 to \$2 million

SBA 504 Loans

New England Certified Development Corporation,
an affiliate of The BDC

Liz Trifone, 781.928.1100 x102

Loan projects from \$500,000 and up

Mezzanine & Private Equity Funds

MB Capital

Tom Lee , 781.928.1100 x112

Investments from \$500,000 to \$5 million

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SEED

CORPORATION
SOUTH EASTERN ECONOMIC DEVELOPMENT



80 Dean St.
Taunton, MA 02780
508-822-1020
www.seedcorp.com

PRIMARILY FOCUSED ON SOUTH COAST AND RHODE ISLAND BUT
CHARTERED IN MASSACHUSETTS

SBA 504 PROGRAMS

SBA 7a PROGRAMS

DIRECT REVOLVING LOAN FUND

MICRO LOANS

DIRECT LOANS UP TO 40%

OF THE PROJECT

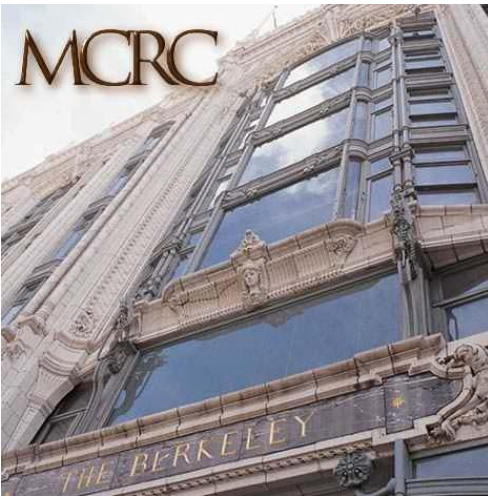
UP TO \$5 MILLION

UP TO \$200 THOUSAND

UP TO \$50 THOUSAND

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**MASSACHUSETTS CAPITAL
RESOURCE COMPANY**

**The Berkeley, 420 Boylston Street
Boston, MA 02116**

Phone: [617]-536-3900 Fax: [617]-536-7930

**MASSACHUSETTS MANUFACTURING AND SERVICE
COMPANIES WITH REVENUE \$1 - \$10 MILLION**

LONG TERM DEBT FROM \$500,000 - \$5,000,000

**VENTURE CAPITAL IN VARIOUS FORMS INCLUDING
STOCK AND SUBORDINATED DEBT**

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*Celebrating 25 years of service to the
Massachusetts small business community*



SERVICES SPECIFIC TERRITORIES

MANAGEMENT CONSULTING

START UP CONSULTING

BUSINESS PLAN DEVELOPMENT

FINANCING PLAN DEVELOPMENT

LOW COST TRAINING PROGRAMS

PROCUREMENT TECHNICAL ASSISTANCE CENTER

MASS EXPORT CENTER

State Office

227 Isenberg School of Management
University of Massachusetts

121 Presidents Drive

Amherst, MA 01003-9310

(413) 545-6301

fax (413) 545-1273

Georgianna Parkin, State Director

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ADDITIONAL RESOURCES

COMMONWEALTH OF MASSACHUSETTS

<http://www.mass.gov/bizteam>

SMALLER BUSINESS ASSOCIATION OF NEW ENGLAND

www.sbane.org

ASSOCIATION OF CORPORATE GROWTH

www.acgboston.org

CITY OF BOSTON RESOURCE GUIDE

www.cityofboston.gov/dnd/obd/BRG/A_intro.asp

STATES OF NH, CT, RI,VT, ME DOING BUSINESS GUIDES

<http://www.nh.gov/businesses/doing.html>

<http://www.ct.gov> then go to “Doing Business”

<http://www.ri.gov/business/>

http://vermont.gov/doing_business/business.html

http://www.maine.gov/portal/business/small_bus.html

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**THIS IS A CONTINUATION OF AN ENLIGHTENING LIST OF
SOURCES OF FUNDING AND ADVICE FOR ENTREPRENEURS.**

**BUT, LIKE FINDING FINANCING, THERE ARE A LOT OF ROCKS TO
TURN OVER.**

**IF IN YOUR SEARCH, YOU FIND A SOURCE, PLEASE EMAIL
IT TO ME AND I WILL ADD IT TO THIS PRESENTATION**

QUESTIONS?

Larry Nannis CPA

Levine, Katz, Nannis + Solomon, PC

781-453-8700

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